# BAINBRIDGE CONVENTION & VISITORS BUREAU REQUEST FOR FUNDS

Policies & Application

#### I. INTRODUCTION

The Bainbridge CVB administers funds collected from a local hotel-motel tax on occupied transient lodging sales, i.e. hotels/motels. The funds are designated to promote Bainbridge as a preferred visitor destination with emphasis in the following markets: meetings and conventions, group leisure travel, special events, cultural activities and sporting events.

The Bainbridge CVB allocates a percentage of its annual budget in a grant program for organizations coordinating events with a demonstrated history of visitor impact or significant potential to draw visitors to the area.

Each application will be evaluated against established criteria and historic precedent. The number and extent of these grants will be dependent upon the availability of designated funds and specific allocations. Ideally, the funds allocated by the Bainbridge CVB will eventually be returned through an increase in transient lodging sales and the tourist development tax generated from those sales.

#### II. FUNDING ELIGIBILITY

To be considered for funding, the event must first and foremost attract overnight visitors to Bainbridge, Georgia impacting transient lodging occupancy, i.e., hotels/motels. All applications must be submitted at least 60 days prior to an event.

In addition, the Bainbridge CVB recognizes the significant impact that some events may have on the community in furthering economic development and the quality of life. Thus, other factors that may be considered in funding eligibility are:

- Date of the event. Is the event scheduled during a typically low occupancy period?
- Estimated number of out-of-town visitors and their length of stay.
- Is there a marketing plan for the promotion of the event?

The amount of funding to be awarded is determined by the estimated economic impact of the event and the amount of funds available in the budget. Please see the following guidelines for funding:

ROOM NIGHTS	ECONOMIC IMPACT	POSSIBLE GRANT
Up to 75	\$15,000 or higher	Up to \$1500
75-200	\$35,000 or higher	Up to \$3500
200 - 300	\$50,000 or higher	Up to \$5000

How to find the funding level for grant request:

Column 1 represents the number of estimated room nights for the event. Column 2 represents the estimated economic impact range for your event. Column 3 represents the range of money for which the grant may qualify.

EXAMPLE: If the estimated number of hotel room nights is 50 and the economic impact is \$20,000, the grant award can be as much as \$1500.

EXAMPLE: If the estimated number of hotel room nights is 250 and the economic impact is less than \$50,000, the committee will vote on which level to pay the grant based on the complete application and community impact level.

Funding is based on a fiscal year budget from October 1 – September 30 and is available on a first come, first served basis. Once the funds are allocated for the year, there will be no more funds until the next fiscal year.

### III. STATEMENT OF POLICIES

- A. Grant funds are to be reimbursed after your event, once all receipts and a Post Event Report have been submitted.
- B. Grant funds are intended to supplement the sponsoring organization's budget, not supplant it.
- C. Funding is intended to support marketing and promotional efforts. Funding is not intended to support administrative costs or non-public events.
- D. The Bainbridge CVB also reserves the right to authorize and approve expenditures or specific uses of grant funds.
- E. Recognition of the Bainbridge Area Convention and Visitors Bureau must be included where appropriate on all printed material and referred to in public relations activities. A camera-ready logo can be provided.

Requests for funding shall be made on the attached application form and submitted to:

Bainbridge Convention & Visitors Bureau PO Box 158
Bainbridge, GA 39818

For questions contact: Julie Harris, 229-243-8555

#### IV. APPROVAL PROCESS

The Bainbridge CVB will review all requests at their regularly scheduled board meeting. If desired, each applicant may make a short oral presentation to the CVB during their meeting. Final approval will be made by the CVB at a regularly scheduled meeting.

## **BAINBRIDGE CONVENTION & VISITORS BUREAU** REQUEST FOR FUNDS

APPLICATION

(All applications must be received at least 90 days prior to an event)

Please Print or Type:					
1. Name of Event:	•				
2. Date(s) of Event:	s) of Event: Cost to Attend: \$				
3. Description of Event (regional, nation	nal, adult, youth,	individuals or team, etc):			
5. Contact Person:	1 ,				
Address:					
City:	State:	Zip:			
Daytime Contact #:	_ Email Addres	S:			
6. Non-Profit Organization:	_ Yes:	No:			
If yes, Tax I.D. #					
7. Has venue/facility been secured?	Yes	No			
If so, please list:					
8. Has hotel been secured?	Yes	No No			
If so, please list:					
9. Anticipated # of out-of-town overn	ight visitors: _				
Anticipated # of total attendees:					

10. Anticip	oated # of Room Nights:	
	Date Ro	om Nights (# rooms x # nights)
11. Room	Night History of Event (if a	pplicable):
Dates	Hotel & Contact Name	Room Nights (# rooms x # nights)
	mic Impact:	
Nun	nber of Overnight Visitors x \$	115 = (A)
	(A) v:number	of nights = (B)
<u></u>	resident (2) viliditibel	SOISINGING - The search of the
# of	day trippers x \$80 =	( <u>C</u> )
+24447		,
	(U) X	number of days =(D)
	(B) +	
		(Total Economic Impact)
13. What n	lans have been made for p	promotion?
Please outl	ine your marketing budget b	elow by listing the publication you plan to
place your	ad(s) in and the cost for eac	h
PUBLI	CATION/ADVERTISING	COST
	MEDITIM	COST
	MEDIUM	COST
	MEDIUM	COS1
	MEDIUM	0031
	MEDIUM	
	MEDIUM	COST
	MEDIUM	0031
	MEDIUM	

14. Amount of f	. Amount of funding requested: \$		
Intended use of	funds:		
14. Have you re	ceived funds from t	he CVB in the pas and year received	t?Yes
15. Needs requ	ested (staff support	, bags, promotion	nal items, etc.):
16. INCLUDE W	ITH APPLICATION:	BUDGET FOR EN	ITIRE EVENT
Please return th	e original signed appl Bainbridge Conv PO Box 158 Bainbridge, GA 3	ention & Visitors Bเ	
of the Bainbridge comply with the	that I have been prove Convention & Visito policies therein as a dention & Visitors Bur	rs Bureau Request condition of receivir	for funds. I agr
Name:			
Organiza	ion:		
(Signature)			(Date

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